Notes for EY interview 8/27

Why I want to work there?

I want a company with a strong work culture, noticed the happiness of the employees

I also want to work for a company that is striving towards making the world a better place and continuing to be innovative in its thinking

First, learn a little bit about transfer pricing

In taxation and accounting, **transfer pricing** refers to the rules and methods for pricing transactions between enterprises under common ownership or control.

When divisions of a certain company transact with one another, for tax purposes they are sometimes believed to be separate entities

Often used when large companies have transactions with one of their international branches and the price needs to be determined for tax purposes.

Problem I have solved:

Revenue Shortfall in Commonwealth of Virginia

Rather than looking at income/ general sales tax increases to increase state revenue, wanted to look for other plausibiities

Looked

Alternative revenue sources in the Commonwealth of Virginia

Environment Virginia

Any sort of team work

Say I worked on making determinations relating to where we went out into the field

Example of failure (1st event planning)

Difficulty with a coworker: Phillip at Environment Virginia

Situation: campaigning at Environment Virginia and he was sometimes struggling to connect with people

Action: needed to help him with his approach and ways to improve, had to tell him to not be too pushy so as not to annoy too many customer

My Questions:

What are some of the skills needed to be successful in this job

What would be the role of an economics major in transfer pricing transactions?

Opportunities for advancement?

What is the typical career track of a successful employee? Do people go back to school to get an MBA or more advanced degree in the future after taking this role?

Is this a client based role or more number/ crunching analytics

Travel?